

## INTERNATIONAL NEGOTIATION

A Side

## USD Sources:

- [USD Legal Research Center](http://www.sandiego.edu/lrc)  
<http://www.sandiego.edu/lrc>
- [USD Library Catalog \[sally\]](http://sally.sandiego.edu)  
<http://sally.sandiego.edu>
- [USD School of Law](http://www.sandiego.edu/usdlaw)  
<http://www.sandiego.edu/usdlaw>

- [USD Home](http://www.sandiego.edu)  
<http://www.sandiego.edu>

- [USD Copley Library](http://marian.sandiego.edu)  
<http://marian.sandiego.edu>

- [Circuit<sup>1</sup>](http://circuit.sdsu.edu)  
<http://circuit.sdsu.edu>

## Legal Databases:

- [HeinOnline<sup>2</sup>](http://heinonline.org)  
<http://heinonline.org>
- [LegalTrac<sup>3</sup>](http://infotrac.galegroup.com/)  
<http://infotrac.galegroup.com/>
- [Lexis™](http://www.lexisnexis.com/lawschool)  
<http://www.lexisnexis.com/lawschool>
- [Westlaw™](http://lawschool.westlaw.com)  
<http://lawschool.westlaw.com>

## Law Portal Sites:

- [LII \(Cornell\)](http://www.law.cornell.edu/)  
<http://www.law.cornell.edu/>
- [Jurist](http://jurist.law.pitt.edu/)  
<http://jurist.law.pitt.edu/>
- [Findlaw](http://www.findlaw.com/)  
<http://www.findlaw.com/>

## Online Sources

- [ABA Section of Dispute Resolution](http://www.abanet.org/dispute/home.html)  
<http://www.abanet.org/dispute/home.html>
- [Association for Conflict Resolution](http://www.acrnet.org/)  
<http://www.acrnet.org/>
- [Beyond Intractability](http://www.beyondintractability.org/) (Developed by the Conflict Research Consortium, University of Colorado)  
<http://www.beyondintractability.org/>
- [Dispute Resolution Research Center](http://www.kellogg.northwestern.edu/drcc/index.htm) (Kellogg School of Management, Northwestern University)  
<http://www.kellogg.northwestern.edu/drcc/index.htm>
- [ASIL \(American Society of Int'l Law\) Guide to Electronic Resources for International Law - Int'l Commercial Arbitration](http://www.asil.org/resource/arb1.htm)  
<http://www.asil.org/resource/arb1.htm>
- [LII \(Cornell Law School's Legal Information Institute\) ADR - Guide to Alternative Dispute Resolution](http://www.law.cornell.edu/wex/index.php/ADR)  
<http://www.law.cornell.edu/wex/index.php/ADR>
- [PON \(Program on Negotiation at Harvard Law School\)](http://www.pon.harvard.edu/main/home/index.php3)  
<http://www.pon.harvard.edu/main/home/index.php3>

## Westlaw / Lexis Secondary Sources:

- [Westlaw](http://lawschool.westlaw.com) - Database: Texts & Periodicals - All Law Reviews, Texts & Bar Journals ; Database Identifier: [TP-ALL](#) ;  
<http://lawschool.westlaw.com>
- [Lexis - Legal > Secondary Legal > Law Reviews & Journals > US Law Reviews and Journals, Combined \(FILE-NAME: ALLUS\) ; Legal > Area of Law - By Topic > Alternative Dispute Resolution > Treatises & Analytical Materials > \(a\) A Practical Guide to Negotiation \(b\) Effective Legal Negotiation and Settlement](http://www.lexisnexis.com/lawschool)  
<http://www.lexisnexis.com/lawschool>

## Select Negotiation Journals:

- Harvard negotiation law review  
In Print: [LRC Mezzanine](#)  
Online: [View the journal online via the Hein Online database](#)  
Online: Westlaw: [Harvard Negotiation Law Review \(HVNLR\)](#)  
Online: Lexis: [Harvard Negotiation Law Review](#)
- Negotiation : a newsletter from Harvard ...  
Online: [Full text from Business Source Premier](#)

<sup>1</sup> Borrow materials directly from UCSD, SDSU, and Cal State San Marcos within 24 hours.

<sup>2</sup> Page image law review literature database (Coverage begins with the first issue of each publication).

<sup>3</sup> Law review literature index.

**INTERNATIONAL NEGOTIATION****B Side****A sample of print sources**

- The WTO dispute settlement system, 1995-2003 / edited by Federico Ortino and Ernst-Ulrich Petersmann  
LRC Reading Room K4610 .W86 2004
- Understanding global cultures : metaphorical journeys through 23 nations / Martin J. Gannon  
Copley Library (CL) Book Stacks GN345.7 .G36 2001
- Taming intractable conflicts : mediation in the hardest cases / Chester A. Crocker, Fen Osler Hampson, and Pamela Aall  
LRC Reading Room JZ5599 .C76 2004
- Negotiation analysis : the science and art of collaborative decision making / Howard Raiffa with John Richardson, David Metcalfe  
LRC Reading Room HD58.6 .R342 2002
- Mediation : a path back for the lost lawyer / John R. Van Winkle  
LRC Reading Room KF277.D57 V36 2005
- Legal negotiation in a nutshell / by Larry L. Teply  
LRC Reserve KF9084.Z9 T46 2005
- Global business negotiations : a practical guide / Claude Cellich, Subhash C. Jain  
CL Book Stacks HD58.6 .C38 2004
- Getting it done : postagreement negotiation and international regimes / edited by Bertram I. Spector and I. William Zartman  
LRC Reading Room KZ1321 .G48 2003
- French negotiating behavior : dealing with La grande nation / Charles Cogan  
CL Book Stacks JZ6045 .C64 2003
- Effective legal negotiation and settlement / Charles B. Craver  
LRC Reading Room KF9084 .C72 2005
- Culture and negotiation : the resolution of water disputes / edited by Guy Olivier Faure, Jeffrey Z. Rubin  
LRC Reading Room JX4473 .C85 1993
- Collective preventive diplomacy : a study in international conflict management / Barry H. Steiner  
CL Book Stacks JZ6045 .S74 2004
- Chinese business negotiating style / Tony Fang  
CL Book Stacks HD58.6 .F36 1999