

Real Estate Major

1. Lower-Division Preparation for the Major (22-23 Units)

- ACCT 201 Principles of Financial Accounting
- ACCT 202 Principles of Managerial Accounting
- ECON 101 Principles of Microeconomics
- ECON 102 Principles of Macroeconomics
- ECON 216 Quantitative Business Analysis
- ITMG 100 Information Systems
- MATH 130 Survey of Calculus
- or MATH 150 or Calculus I

Note: Student must have completed 60 units to take upper-division courses.

2. Upper-Division Business Requirements for the Major (24 Units) *Must average "C"*

- DSCI 300 Management Science
- DSCI 303 Operations Management
- ETLW 302 Business and Society
- ETLW 311 Business Law I
- FINA 300 Financial Management
- MGMT 300 Organizational Behavior
- MGMT 490 Strategic Management (*Last Semester Seniors only*)
- MKTG 300 Fundamentals of Marketing

3. REAL ESTATE COMPONENT (15 Units)

Required courses* (9 units):

- REAL 320 Principles of Real Estate
- REAL 327 Legal Aspects of Real Estate

And One of the following:

- REAL 325 Financing Residential Real Estate or
- REAL 326 Commercial Real Estate Finance and Investment

* It is strongly recommended that a real estate major takes REAL 320 before other upper-division required or elective real estate courses.

Elective courses** (6 units):

- REAL 325 Financing Residential Real Estate
- REAL 326 Commercial Real Estate Finance and Investment
- REAL 328 Commercial Real Estate Valuation
- REAL 494 Property Management
- REAL 494 Real Estate Development Process
- BUSN 498 Pre-Approved Real Estate related Internship
- Any pre-approved elective. See pre-approved upper-division elective list below***

** A course taken to satisfy the major's upper division required course component may not be counted toward the major's upper-division elective component.

*** Up to 3 units of pre-approved electives may be taken.

Pre-Approved Upper-Division Elective Courses

Current pre-approved upper-division electives in the School of Business Administration that are complementary to real estate are listed below.

- BUSN 383 Project Management
- ECON 310 Money and Banking
- ECON 329 Real Estate Economics
- FINA 407 New Venture Finance

Residency Requirements: The real estate major requires that a minimum of 24 upper-division units in the major be completed at USD.