



University of San Diego  
**SCHOOL OF BUSINESS**

**Master of Science in Real Estate  
Fall 2018 Student Directory**



**Rocio Budetta**  
*Full Time Student*

**Current/Most Recent Company & Position:** Claudia Florian Inversiones Inmobiliarias/ Commercial Consultant

**Undergraduate Institution & Degrees:** BA in International Relations, University of Miami.

**Professional Goals:** Grow my family's real estate development company into an even more sustainable and responsible business.

**Academic Goals:** Build my leadership and management skills to successfully direct and grow the company.

**Languages Spoken Other than English:** Spanish and Portuguese

**Countries lived in for more than 6 months:** Argentina, 1 year

**Personal Interests/Special Achievements:** I love traveling and experiencing new cultures. I also love hiking.



**Alexander Dow**  
*Full Time Student*

**Current/Most Recent Company & Position:** Impact Multifamily Advisor/ Associate Asset Manager

**Undergraduate Institution & Degrees:** Seattle University, Bachelor of Arts

**Professional Goals:** My primary professional goal is to be an executive in the multifamily real estate industry.

**Academic Goals:** My academic goal is to build on the professional experience I've gained since undergraduate study and lay the foundation for a higher level of success going forward.

**Personal Interests/Special Achievements:** In my free time I enjoy playing golf, traveling, and boating.



**Jack DuFour**  
*Full Time Student*

**Current/Most Recent Company & Position:** Agent, Reef Point

**Undergraduate Institution & Degrees:** Cal Poly, Bachelors in Accounting and Information Systems

**Professional Goals:** To become a successful landlord with positive cash flow.

**Academic Goals:** To learn as much as possible about the commercial real estate industry

**Personal Interests/Special Achievements:** I like to run, rock climb, handstand, gymnastic rings. I used to teach yoga full time and have a personal training business.



**Arthur Gonzalez**  
*Incoming Part Time Student*

**Current/Most Recent Company & Position:** Property Management & Development Services, Baja California Mexico

**Undergraduate Institution & Degrees:** MBA & BS in Business/Finance, CETYS University, Tijuana.

**Professional Goals:** To become a developer and asset manager, and learn how to create business plans for RE projects and how to best finance each RE project.

**Academic Goals:** To improve my financial analysis and learn more about RE finance.

**Languages Spoken Other than English:** Spanish

**Counties lived in more than 6 Months:** I've lived both in the US and Mexico. Lived in Mexico city for 3 years.

**Personal Interests/Special Achievements:** Traveling, reading, basketball and music



**Mareike Grebener**

*Dual MSRE Degree  
(IRE | BS)  
Full Time Student*

**Current/Most Recent Company & Position:** Working student within the Team for Transaction and Capital Market Management/ Commerzbank AG

**Undergraduate Institution & Degrees:** Bachelor of Arts in Finance and Banking, as a dual study program in cooperation with Berufsakademie Rhein-Main and Hypothekenbank Frankfurt AG (former Eurohypo AG)

**Professional Goals:** Expanding my network as well as my real estate knowledge and gaining a better understanding of the US-Real Estate Market.

**Academic Goals:** Successfully graduate from USD as well as University of Regensburg.

**Languages Spoken Other than English:** German

**Personal Interests/Special Achievements:** Exploring the US country, CrossFit, nutrition, yoga, skiing



**Matthew Hagar**

*Full Time Student*

**Current/Most Recent Company & Position:** Intero Commercial/ CEO

**Undergraduate Institution & Degrees:** Bachelors in Business Administration-Entrepreneurship, University of the Pacific

**Professional Goals:** To start/run a private investment group.

**Academic Goals:** To complete this program with honors.

**Personal Interests/Special Achievements:** Interested in golf, wakeboarding, and many other sports. CCIM Rising Start Award-April 2018. Intero Executive Circle-Performance Award



**Zachary Harman**

*Returning Part Time Student*

**Current/Most Recent Company & Position:** Cushman & Wakefield, Intern

**Undergraduate Institution & Degrees:** Finance & Real Estate Major from USD

**Professional Goals:** To be a staple in the San Diego Real Estate market, whether it be through a corporate leader, or my own venture.

**Academic Goals:** Excellence

**Languages other than English:** I speak very conversational Spanish.

**Personal Interests/Special Achievements:** I have created and performed music my entire life. This has allowed me to meet and perform with some of my idols growing up. I have also been lucky enough to play sports at the collegiate level.



## Lesley Hudson

*Incoming Part Time  
Student*

**Current/Most Recent Company & Position:** CBRE/ Senior Real Estate Manager.

**Undergraduate Institution & Degrees:** University of Nevada, Reno. BA.

**Professional Goals:** To gain a formal education in financial modeling and valuation and apply those skills to add value to my current position in property management and explore institutional-grade asset management opportunities in the future.

**Academic Goals:** To share the knowledge I have acquired in my career thus far and become a valued cohort team member.

**Personal Interests/Special Achievements:** I enjoy an active outdoor lifestyle including running, hiking, snowboarding, camping, working on my house and gardening. I am also a proud adoptive dog mom.



## Johannes Hummel

*Dual MSRE Degree  
(IRE | BS)  
Full Time Student*

**Current/Most Recent Company & Position:** BNP Paribas Real Estate Investment Management GmbH/ Working Student

**Undergraduate Institution & Degrees:** Bachelor of Business Administration, Munich University of Applied Sciences.

**Professional Goals:** Deepen my real estate knowledge; Build a worldwide network.

**Academic Goals:** Successfully graduate from University of San Diego.

**Languages Spoken:** German.

**Personal Interests/Special Achievements:** I like watching and playing all kind of sports (Soccer, Basketball, Football etc.) and I really like to travel and further explore the US.



**Shane Isdaner**

*Incoming Part Time  
Student*

**Current/Most Recent Company & Position:** Director of Pre-Construction/ California Comfort Systems USA, Inc.

**Undergraduate Institution & Degrees:** BS, Business Administration (Finance, OPIM), Georgetown University.

**Professional Goals:** My long-term goals include being in a position of influence at a real estate investment firm, creating a life-long network of colleagues and friends, and dedicating myself to giving back to the San Diego community.

**Academic Goals:** My MSRE enrollment coincides perfectly with my career shift, so I want to get as much as I can from the program. More specifically, I strive to merge the theoretical and academic with the practical as I grow into my new career.

**Personal Interests/Special Achievements:** I love sports and competition - I played football at Georgetown and to this day try to always have some sort of competitive endeavor going. Nowadays, that means rec league basketball or beach volleyball. I stay active however I can - working out, hiking, or yoga. My fiancée and I spend a lot of time these days traveling to see family (Philly/Seattle) or planning our wedding!



**Brian Jacobs**

*Full Time Student*

**Current/Most Recent Company & Position:** Brian Jacobs Real Estate/ Attorney/Broker

**Undergraduate Institution & Degrees:** JD - University of Akron; MS Business - Miami University.

**Professional Goals:** Commercial Real Estate Development

**Academic Goals:** MSRE; adjunct teaching and publication.

**Languages spoken:** Spanish (conversational)

**Personal Interests/Special Achievements:** Running, snowboarding



**Colton Jacobs**  
*Full Time Student*

**Current/Most Recent Company & Position:** Big Bare Properties LLC/  
Owning Manager.

**Undergraduate Institution & Degrees:** SMU Cox School of Business.

**Professional Goals:** Realize investment goals in commercial real estate.

**Academic Goals:** Graduate with the knowledge to maximize results in investment and management strategies.

**Personal Interests/Special Achievements:** I'm an avid futurist and love adopting new technologies into my life. I took advantage of that passion with my previous career in product management. I had the opportunity to develop consumer products from start to finish that are now enjoyed by customers around the world. My journey took me from a Kickstarted start up virtual reality company to a publicly traded headset manufacturer that dominates the video game market. I've pitched investors across the US for seeding money, worked with the largest retailers in the world, and developed products that have sold millions of units in my short career. All of that was a great experience, but I am ready to focus on the challenge of succeeding in real estate investment and management.



**Tyler Jenkins**  
*Returning Part Time Student*

**Current/Most Recent Company & Position:** KirE Builders Inc.,  
Acquisitions Associate

**Undergraduate Institution & Degrees:** BA Economics from Fresno State

**Professional Goals:** My career goal is to start my own real estate investment and development firm

**Academic Goals:** My academic goal is to become an expert in real estate finance and to be part of a National Championship winning ARGUS Competition Team.

**Personal Interests/Special Achievements:** My interests include golf, boating, fishing, and cooking.



**Kemberly  
"Kemi" Kantor**  
*Dual JD/MSRE  
Full Time Student*

**Current/Most Recent Company & Position:** McKinney Capital & Advisory / Property and Market Research Intern.

**Undergraduate Institution & Degrees:** University of San Diego Bachelor of Business Administration and Bachelor of Real Estate; Currently pursuing JD degree at the University of San Diego

**Professional Goals:** I want to become a real estate lawyer.

**Academic Goals:** Completing the joint JD/MSRE program.

**Personal Interests/Special Achievements:** Personal interests: traveling, kickboxing, reading, spending time with my family



**Patrick Kappel**  
*Returning Part Time  
Student*

**Current/Most Recent Company & Position:** Reef Point Real Estate, Investment Sales

**Undergraduate Institution & Degrees:** UCLA, MBA / United States Naval Academy, B.S.

**Professional Goals:** Grow an investment real estate company while also continuing to build a personal family portfolio of investment real estate.

**Academic Goals:** Learn as much as possible about real estate applications that I can use within my career and as an investor.

**Personal Interests/Special Achievements:** I have been in the military for over 17 years, and I continue to serve as a Lieutenant Commander in the Navy Reserves. Nine years ago I began investing in real estate, and I quickly learned that I have a passion for real estate. I transferred from Active Duty to the Navy Reserves in 2015 to pursue an MBA from UCLA and to begin a career in real estate. My personal interests include spending time in the outdoors camping or hiking and, as of this summer, I have been to all 50 states.



**Theodore  
"Ted" Kavich**  
*Full Time Student*

**Current/Most Recent Company & Position:** SVN Vanguard Commercial Real Estate/Advisor

**Undergraduate Institution & Degrees:** Chapman University B.S. Business Administration

**Professional Goals:** I hope to manage environmentally sustainable real estate development projects.

**Academic Goals:** I hope to grow my knowledge of the real estate industry through learning new concepts and expanding on what I already know.

**Countries lives in more than 6 months:** I spent 16 months abroad while serving in the US Marine Corps.

**Personal Interests/Special Achievements:** I enjoy surfing, camping, reading, climbing, real estate, and fishing.



**George Laning**  
*Incoming Part Time Student*

**Current/Most Recent Company & Position:** Tax Analyst /Intuit

**Undergraduate Institution & Degrees:** UCLA and UCSD Extension

**Professional Goals:** Continued growth as a professional.

**Academic Goals:** To learn real estate and business concepts.

**Languages other than English:** Spanish

**Personal Interests/Special Achievements:** : I am a CPA, member of the Screen Actors Guild, I have a registered patent, I am a Phi Kappa Psi fraternity member, I was a high school wrestling and track captain, and I am an avid surfer and sailor.





**Michael  
Manneh**

*Returning Part Time  
Student*

**Current/Most Recent Company & Position:** Balfour Beatty, Estimator

**Undergraduate Institution & Degrees:** BS Construction Engineering San Diego State University

**Professional Goals:** Be an asset at my current company and an expert in preconstruction. I also want to help my father manage and optimize his real estate investments.

**Academic Goals:** Complete the Master's program and continue life-long education.

**Languages other than English:** Arabic

**Personal Interests/Special Achievements:** I enjoy camping, riding motorcycles, and being outdoors. I sit on the board of the Construction Managers Association of America.



**Tom Mondoux**

*Returning Part Time  
Student*

**Current/Most Recent Company & Position:** U.S. Marine Corps, Instructor Pilot

**Undergraduate Institution & Degrees:** B.S. Political Science, US Naval Academy; M.A. National Security Studies, Georgetown University

**Professional Goals:** Purchase my first investment property; Start an investment or small-scale development business. My current interests lie in the multifamily or hospitality sectors.

**Academic Goals:** To learn the fundamentals of navigating a real estate project through the entire development process; To foster close relationships with my cohort, faculty, and mentors within the industry; To be a productive and contributing team member on class projects and competitions.

**Personal Interests/Special Achievements:** I've ridden a motorcycle across Vietnam, navigated Bosnia by train and hitchhiking, and ran a marathon on The Great Wall (still my only marathon). Nowadays I'm mostly just married with kids, so my personal interests have been replaced by housework and entertaining family! When able, I like taking advantage of the outdoors in SoCal, or coaxing the family into a road trip to someplace new.



**Kenichi “Ken”  
Mori**  
*Full Time Student*

**Current/Most Recent Company & Position:** Iida Sangyo Ltd/Manager

**Undergraduate Institution & Degrees:** BSBS at UC Riverside.

**Professional Goals:** To be a Director of North America Department and manage a company

**Academic Goals:** To get a professional skills and knowledge of a real estate field.

**Languages Spoken:** Japanese

**Countries Lived in more than 6 months:** 10 years in Japan.

**Personal Interests/Special Achievements:** I'm personally interested in property lease business but I need to learn home-building business.



**David Neinchel**  
*Returning Part Time  
Student*

**Current/Most Recent Company & Position:** Law Offices of E. John Damasco, Associate Attorney

**Undergraduate Institution & Degrees:** Bachelor Degree in Finance from SDSU, Juris Doctor from Cal Western School of Law

**Professional Goals:** Combine the real estate knowledge I will gain at USD with my financial and legal background to better serve my clients.

**Academic Goals:** Compete in the ARGUS University Challenge, learn all aspects of property valuation, become friends and possibly business partners with my cohort and MSRE alumni.

**Personal Interests/Special Achievements:** Passed the California and Arizona bar exams on the first attempt. Very proud of my record of helping many distressed homeowners. Personally, I really love San Diego, the beaches, the mountains, the weather, I don't see myself ever leaving.



**Hee Lang  
“Jayden” Park**  
*Full Time Student*

**Current/Most Recent Company & Position:** Coldwell Banker Commercial/ Associate

**Undergraduate Institution & Degrees:** UCLA, BA Sociology



**Professional Goals:** Real estate sales and investment.

**Academic Goals:** Learn and excel in classes.

**Languages spoken:** Korean

**Countries lived more than 6 months:** Korea

**Personal Interests/Special Achievements:** Looking forward to doing the program!

 <p><b>Alexa Paulus</b> <i>Returning Part Time Student</i></p>	<p><b>Current/Most Recent Company &amp; Position:</b> San Diego Unified Port District, Asset Manager</p> <p><b>Undergraduate Institution &amp; Degrees:</b> Bachelor of Business Administration, University of San Diego</p> <p><b>Professional Goals:</b> To strengthen my managerial, analytic, and innovative skill sets to advance my career in Real Estate at the San Diego Unified Port District. Additionally, I wish to develop effective practices that I can apply to prospective real estate development projects, rent negotiations with tenants, and preparation of lease agreements.</p> <p><b>Academic Goals:</b> To fulfill the responsibilities and expectations of the Master of Science in Real Estate (MSRE) degree program through problem solving, critical thinking, and engaging effectively with fellow students, professors, and industry professionals.</p> <p><b>Languages other than English:</b> Italian</p> <p><b>Personal Interests/Special Achievements:</b> Personal interests include spending time with family and friends, traveling, and volunteering with USD's Alumni Association. Special achievements include receiving the Executive Leadership Group Award for a presentation that I gave to the Board of Port Commissioners at the January 2017 meeting. I also received recognition at the Real Estate Development Employee Recognition and Teambuilding Event for achievement and performance on a complex rent review negotiation.</p>
 <p><b>Eric Richards</b> <i>Returning Part Time Student</i></p>	<p><b>Current/Most Recent Company &amp; Position:</b> Optima Real Estate Inc., VP Sales and Marketing</p> <p><b>Undergraduate Institution &amp; Degrees:</b> Bachelors of Arts in Economics, Marquette University</p> <p><b>Professional Goals:</b> To integrate my sales and marketing experience with a strong quantitative education that will give me the ability to understand and analyze real estate developments to make key management choices.</p> <p><b>Academic Goals:</b> To develop the quantitative skills to analyze real estate deals.</p> <p><b>Languages other than English:</b> Spanish but its rusty.</p> <p><b>Personal Interests/Special Achievements:</b> I have sold, leased and managed the sales process for some of the largest residential projects in the Chicago area. I love to spend time with my kids at the beach and out on the water sailing.</p>



**Ryan Robbins**  
*Returning Part Time Student*

**Current/Most Recent Company & Position:** CityMark Development, Analyst

**Undergraduate Institution & Degrees:** University of Washington

**Professional Goals:** Run my own real estate focused investment fund

**Academic Goals:** Prepare me for my profession

**Personal Interests/Special Achievements:** Happy hours, fitness and cold brew coffee



**Jay Satpute**  
*Returning Part Time Student*

**Current/Most Recent Company & Position:** SD Commercial, LLC, Property Manager Assistant

**Undergraduate Institution & Degrees:** New York University - B.A

**Professional Goals:** To gain experience in property management while in MSRE program and then move to asset management

**Academic Goals:** To learn the intricacies of commercial real estate as well as possible.

**Languages other than English:** Marathi, French

**Personal Interests/Special Achievements:** Mid-century modern architecture, contemporary art, travel, automobiles and fashion are personal interests of mine. My career thus far has ranged from working in NYC in fashion to mortgages to project managing an 8 month, 3 million dollar yacht refit. I feel I have navigated various industries well and am now excited to narrow my focus in commercial real estate. I recently started working as an Assistant Property Manager in commercial real estate and am really enjoying it. Many of the properties I'm helping manage are under development so I am gaining development experience as well.



**Taylor Stack**  
*Returning Part Time Student*

**Current/Most Recent Company & Position:** ALDI, Inc., District Manager

**Undergraduate Institution & Degrees:** San Diego State University, Paris Graduate School of Management

**Professional Goals:** Network with like-minded individuals, work at an adaptable, stable, and exciting Real Estate company, and become an expert in whichever Real Estate path best suites my professional aptitude.

**Academic Goals:** Learn more about the Real Estate Development Industry and utilize USD's academic resources to the fullest to achieve the most optimal MSRE program experience.

**Personal Interests/Special Achievements:** Learning about sustainable development, traveling, and spending time with family, friends, and pets.



**Lauren Stead**

*Full Time Student*

**Current/Most Recent Company & Position:** Business Data Analyst/Cubic

**Undergraduate Institution & Degrees:** B.S. in Finance from Point Loma Nazarene University, Certificate in Iraqi Arabic from Defense Language Institute in Monterey.

**Professional Goals:** To join the world of commercial real estate.

**Academic Goals:** To complete my Master's in Real Estate.

**Languages Spoken:** Arabic – Intermediate Level

**Personal Interests/Special Achievements:** I enjoy spending time with fellow student veterans and participating in all the organizations and events that help San Diego's student veterans to move forward in their careers.



**Marvin Wong**

*MSRE/MBA  
Full Time Student*

**Current/Most Recent Company & Position:** Firework Productions Ltd. (Richmond Night Market), Operations Manager

**Undergraduate Institution & Degrees:** Bachelor of Business Administration – Marketing & Entrepreneurship, British Columbia Institute of Technology (BCIT)

**Professional Goals:** Work in a real estate job that involves planning for the future (E.g. sustainability, autonomous/electric vehicles, etc.), then start my own company, and finally get a Ph.D. and teach.

**Academic Goals:** Take time to learn through everything and make new friends that go beyond school.

**Languages Spoken:** Cantonese, Mandarin (Limited Proficiency).

**Places lived in more than 6 Months:** Vancouver, BC, 23 years

**Personal Interests/Special Achievements:** My personal interests are basketball, travelling, trying out new food spots and experiencing new culture. During my free time I like to read articles and watch videos about science, technology, math, and geography. I am curious to know what the future of real estate will be like as urbanization and modes of transportation transform the landscape all around the world. A special achievement our company has received was being on The New York Times front travel page as “The Best Asian Food in North America” and having the Prime Minister of Canada visit our company.