



**MASTER OF SCIENCE IN
REAL ESTATE**
SCHOOL OF BUSINESS ADMINISTRATION



THE USD ADVANTAGE

At the University of San Diego, we are committed to academic excellence as well as an ethics-based curriculum. You will receive a high-caliber education in the Master of Science in Real Estate (MSRE) program. Further, our campus is located in San Diego, which has been referred to as a real estate laboratory. Given the region's exceptional climate and geographic location, students will have the opportunity to study in one of the most competitive and demanding real estate markets in the country. Entering the job market with the reputation of the University of San Diego and the knowledge base that you will obtain from the Master of Science in Real Estate program will provide you with a competitive edge second to none.

MASTER OF SCIENCE IN REAL ESTATE

OUR MISSION IS TO DEVELOP QUALIFIED AND SOCIALLY RESPONSIBLE LEADERS OF THE REAL ESTATE INDUSTRY. WE HIGHLIGHT THE CRITICAL ROLE REAL ESTATE PROFESSIONALS PLAY IN BUILDING OUR COMMUNITIES, REGARDLESS OF THE CAREER PATH THEY CHOOSE. WE ARE COMMITTED TO PROVIDING OUR STUDENTS WITH THE KNOWLEDGE AND SKILLS NECESSARY TO BECOME SOCIALLY RESPONSIBLE LEADERS IN THE MULTIDISCIPLINARY WORLD OF REAL ESTATE.

ABOUT THE PROGRAM

The Master of Science in Real Estate degree program develops the specialized skills needed by real estate professionals through an interactive approach. The program provides students with the leadership, communication and interpersonal skills necessary to compete for real estate careers at the middle- to upper-management levels or to become real estate entrepreneurs.

Through the use of personalized teaching methods, including a substantial number of real-time, project-based courses, students gain a full comprehension of and appreciation for the many different facets of the real estate profession. Specifically, the USD real estate master's program produces graduates who have:

- decision-making skills, including financial and quantitative analysis;
- negotiating skills and an understanding of the ethical conduct issues in the real estate profession;
- business writing, critical thinking and problem-solving skills;
- oral communication and interpersonal skills;
- technology-related skills, including spreadsheet modeling and real estate databases; and
- awareness of the importance that sustainability plays in the industry's future and the knowledge to implement accordingly.



SNAPSHOT OF THE 2010 MSRE COHORT

- Number of students: 26
18 full-time; eight part-time
- Age range: 23–45
- Students with real estate experience: 24
- Most common undergraduate majors: business, economics and architecture
- 73 percent male; 27 percent female
- Seven U.S. states and four international countries are represented.

DISTINGUISHING FEATURES

- A full-time, cohort-based program starting in late August with graduation the following May (10 months)
- A part-time program option (22 months)
- Significant exposure to regional, national and international real estate academics and professionals
- Direct access to leading sustainable real estate research professionals and sustainable best practices
- A unique format that provides students with timely topics and important networking opportunities

The University of San Diego also offers a joint MBA/MSRE degree, which full-time students can complete in 2½ years.

MSRE PROGRAM ADMISSION REQUIREMENTS

- Official college or university degree transcripts with a minimum GPA of 3.0
- Recent GMAT (within the last five years) with a minimum score of 550

- Two letters of recommendation
- Statement of interest in a real estate career (up to 750 words)
- Complete application form with signature
- Interview (in person or by phone) at the discretion of the admissions committee
- Resumé detailing a minimum of two years of relevant work experience
- Application fee
- Transcript evaluation (for non-U.S. bachelor's degrees)
- TOEFL test (for international students; minimum score of 92)

Early admission deadline is Dec. 15; notification date is Jan. 15. Standard admission deadline is March 15; notification date is April 15. Late admission deadline is June 1; notification date is July 1.

THE BURNHAM-MOORES CENTER FOR REAL ESTATE

The mission of the University of San Diego's Burnham-Moores Center for Real Estate is to deliver outstanding education, industry outreach, career services and cutting-edge research to advance socially responsible leadership in real estate.

The Burnham-Moores Center has unparalleled connections within the San Diego real estate community and beyond. The center's initiatives are exclusively industry-focused and strive to maximize students' opportunities to become involved directly in the real estate industry, both in the classroom and through extracurricular programs.

Each year, dozens of industry professionals serve as guest lecturers in our classes. Our four Policy Advisory Board committees are made up of over 100 real estate professionals who provide career-changing connections to our students through internships, mentorships and job prospects.

The far-reaching support and unlimited opportunities available through the Burnham-Moores Center provide students with a one-of-a-kind educational experience and a springboard to success.



RECOGNITION

AACSB INTERNATIONAL

School of Business Administration Accreditation

FACULTY

Craig Barkacs, J.D.

Dave Davis

Louis Galuppo, J.D.

Ian Gill

Sherm Harmer Jr.

Norm Miller, PH.D.

Mark J. Riedy, PH.D.

Vivek Sah, PH.D.

Charles Tu, PH.D.

ADMINISTRATIVE DIRECTOR

Ines A. Kraft, PH.D.

TO APPLY

<https://apply.embarq.com/grad/usd/19>

FOR MORE INFORMATION

Phone: (619) 260-4150

www.usdrealstate.com

www.sandiego.edu/realstate/linkedin

www.facebook.com/bmc.usd

ABOUT THE UNIVERSITY OF SAN DIEGO

The University of San Diego is a Roman Catholic institution committed to advancing academic excellence, expanding liberal and professional knowledge, creating a diverse and inclusive community, and preparing leaders dedicated to ethical conduct and compassionate service. In just 60 years, USD has grown from a local college with 50 students and a handful of professors to a nationally ranked university. The university now enrolls more than 7,000 students. Located on 180 acres overlooking the city of San Diego, Mission Bay and the Pacific Ocean, the campus features Spanish Renaissance-inspired buildings and breathtakingly beautiful landscapes. USD offers more than 60 bachelor's, master's and doctoral degrees.

OUTSIDE THE CLASSROOM

The University of San Diego is just minutes from sailing, windsurfing, kayaking and other water sports. The city's beaches are ideal for surfing, body boarding, snorkeling or simply soaking up rays on sand warmed by the ever-present sun. Hundreds of miles of trails and parks wind throughout San Diego County—from oceanfront land to mountain pine forests—making it easy to backpack, hike, camp or rock climb in a variety of elevations and environments. San Diego has a rich heritage reaching back to the days of 16th century Spanish explorers. Today's San Diego is ethnically diverse with a countywide population of 3.1 million residents. Once a quiet town known best for its proximity to Los Angeles, San Diego is now a primary destination, and for the lucky few, a place to call home.



SCHOOL OF BUSINESS ADMINISTRATION

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